



Financial Education & Development

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## 2012 Webinar Schedule by Category (Nov/3/2011)

### Auditing & Accounting

- January 26, 2012      Understanding Borrowers' Tax Returns, Part 1: Basics, Itemized Deductions, Interest & Dividend Income & Sole Proprietorships (Schedule C)  
Tim Harrington, TEAM Resources
- February 29, 2012      Understanding Borrowers' Tax Returns, Part 2: Income from Rentals, Royalties, Partnerships, S Corps & Farms  
Tim Harrington, TEAM Resources
- March 8, 2012      **Accounting/Auditing Series:** Troubled Debt Restructuring Issues:  
The Accountant's Perspective  
S. Wayne Linder, Young & Associates, Inc.
- April 10, 2012      Auditing Your Bank's Website  
Ann Brode, Brode Consulting Services, Inc.
- April 26, 2012      **Accounting/Auditing Series:** Auditing Capital Records: Are Your Bank's Squeaky Clean?  
Rhonda Hudson, Compliance +, Inc.
- June 21, 2012      **Accounting/Auditing Series:** Accounting & Auditing Reports to the Board  
David Osburn, Osburn & Associates, LLC
- August 7, 2012      **Accounting/Auditing Series:** Recent Accounting Developments & a Look Ahead  
Bruce Richter, Eide Bailly, LLP
- September 27, 2012      Conducting the 2012 ACH Audit  
Shelly Simpson, EPCOR
- October 4, 2012      **Accounting/Auditing Series:** Accounting for OREO  
Bruce Richter, Eide Bailly, LLP
- December 6, 2012      **Accounting/Auditing Series:** Dissecting Loan Loss Reserves  
S. Wayne Linder, Young & Associates, Inc.

### Security & Fraud

- February 22, 2012      Business Account Takeover Alert: What You Need to Know Now!  
Jackie Marshall, Gladiator Technology

- March 29, 2012 Identifying & Preventing Elder Financial Abuse  
Luann Kohlmann, WACHA
- April 11, 2012 Computer Security for All Staff  
Barry Thompson, Thompson Consulting Group, LLC
- September 25, 2012 Conducting Investigations: The Basics for New Security Officers  
Barry Thompson, Thompson Consulting Group, LLC

## Lending

- January 4, 2012 Managing the New Appraisal Guidelines for Residential Property  
Ann Brode, Brode Consulting Services, Inc.
- January 10, 2012 **Commercial Lending Series:** Required Compliance for Real-Estate-Secured Commercial Loans  
Susan Costonis, Compliance Consulting and Training for Financial Institutions
- January 31, 2012 SBA Eligibility Hot Topics  
Kimberly Rayer & Ethan Smith, Starfield & Smith, PC
- February 2, 2012 Loan Stress Testing for Today's Banking Reality  
S. Wayne Linder, Young & Associates, Inc.
- February 9, 2012 Loan Participations: Compliance, Documentation, Servicing & More  
Elizabeth Fast, Bankers Choice
- February 23, 2012 GFE & HUD 1: Issues & Update  
Bill Elliott, Young & Associates, Inc.
- March 7, 2012 **Commercial Lending Series:** Lending to the Small Business Owner/Guarantor in Today's Economy  
David Osburn, Osburn & Associates, LLC
- March 27, 2012 Real Estate Loan Workouts, Foreclosures, Short Sales & Deficiency Judgments  
Elizabeth Fast, Bankers Choice
- April 3, 2012 Call Report Revisions & Updates  
Judith Jenkins, Bank Training Services
- April 19, 2012 Credit Processes & Asset Quality Issues: Your Bank's Biggest Risk  
S. Wayne Linder, Young & Associates, Inc.
- April 24, 2012 Agricultural Lending Update & Outlook  
Dr. David Kohl, AgriVisions, LLC
- May 10, 2012 Lender Alert: Regulation Z Mortgage Application Timing Requirements  
Bill Elliott, Young & Associates, Inc.
- May 24, 2012 **Commercial Lending Series:** Commercial Loan Workouts & Sample Policies  
Ann Brode, Brode Consulting Services, Inc.

June 7, 2012	Medallion & Signature Guarantee Rules & Risks Elizabeth Fast, Bankers Choice
June 12, 2012	Denied Loan Requirements: Consumer, Commercial & Residential Ann Brode, Brode Consulting Services, Inc.
June 14, 2012	<b>Commercial Lending Series:</b> Debt Service Coverage Calculations in Underwriting S. Wayne Linder, Young & Associates, Inc.
July 11, 2012	Protecting the SBA Guaranty Start to Finish Kimberly Rayer & Ethan Smith, Starfield & Smith, PC
July 18, 2012	10 Key Factors in Making Good Consumer Loan Decisions Tim Harrington, TEAM Resources
July 19, 2012	Call Report Preparation: RC-R Risk-Based Capital Judith Jenkins, Bank Training Services
August 9, 2012	<b>Commercial Lending Series:</b> Regulator Issues for the Credit Analyst S. Wayne Linder, Young & Associates, Inc.
August 28, 2012	Call Report Preparation: RC-C Part I & Related Lending Schedules Judith Jenkins, Bank Training Services
September 13, 2012	SAFE Act: Tracking, Renewing & Compliance Ann Brode, Brode Consulting Services, Inc.
October 25, 2012	<b>Commercial Lending Series:</b> Analyzing Ratios & Cash Flow in Commercial Lending Tim Harrington, TEAM Resources
November 27, 2012	Legal Update – Loans: 2012 in Review Elizabeth Fast, Bankers Choice
December 19, 2012	Commercial Property Appraisal Compliance Elizabeth Fast, Bankers Choice

## **IRA**

January 24, 2012	IRA/HSA Review & Update 2011 Tax Year Deborah Crawford, gettechnical inc
November 6, 2012	Top 10 IRA Issues: Compliance, Reporting, Death & Distributions Deborah Crawford, gettechnical inc

## **Information Technology**

February 28, 2012	IT Security 2012: Regulator Hot Buttons Dr. Kevin Streff, Secure Banking Solutions
June 19, 2012	Documenting Your Required Information Security Program Dr. Kevin Streff, Secure Banking Solutions

- August 30, 2012      Preparing for Your FFIEC Authentication Guidance Regulatory Exam  
Debi Randol, Gladiator Technology
- September 5, 2012      Network Security 101  
Dr. Kevin Streff, Secure Banking Solutions
- November 29, 2012      Best Practices in IT Risk Assessment Programs  
Dr. Kevin Streff, Secure Banking Solutions

## Human Resources

- March 15, 2012      Writing Effective HR & E-Policies to Manage Behavior, Maximize Compliance & Mitigate Risks  
Nancy Flynn, The ePolicy Institute™
- May 31, 2012      Essential HR Recordkeeping from Hiring to Firing  
Kay Robinson, Robinson HR Consulting

## Collections

- May 23, 2012      Your Customer Has Filed Bankruptcy, Now What?  
Elizabeth Fast, Bankers Choice
- November 14, 2012      Advanced Collection Tools  
David Osburn, Osburn & Associates, LLC

## Compliance

- February 7, 2012      New BSA Officer Training  
Deborah Crawford, gettechnical inc
- February 15, 2012      Community Bank Actions for Debit Card Interchange Rules: Effective April 2012  
Lee Wetherington, ProfitStars®
- February 16, 2012      **Required Compliance Series:** Regulatory Compliance for the Board & Senior Management  
Ann Brode, Brode Consulting Services, Inc.
- March 6, 2012      Overdraft Protection Update: Regulations, Lawsuits & Guidance  
Deborah Crawford, gettechnical inc
- March 22, 2012      You Received a BSA Exam Request Memo, What are the Proper Steps?  
Ann Brode, Brode Consulting Services, Inc.
- April 5, 2012      ACH Rules Update 2012  
Shelly Simpson, EPCOR
- April 17, 2012      **Required Compliance Series:** Regulatory Compliance for the Frontline  
Deborah Crawford, gettechnical inc
- May 30, 2012      **Required Compliance Series:** Regulatory Compliance for Lenders  
Susan Costonis, Compliance Consulting and Training for Financial Institutions
- July 24, 2012      **Required Compliance Series:** Regulatory Compliance for Deposit/Operations  
Deborah Crawford, gettechnical inc

- July 26, 2012 CRA Compliance & FAQs  
Ann Brode, Brode Consulting Services, Inc.
- September 20, 2012 **Required Compliance Series:** Regulatory Compliance for All Staff:  
Red Flags for Identity Theft, Bribery & Privacy  
Ann Brode, Brode Consulting Services, Inc.
- November 15, 2012 Wire Transfer Compliance  
Rhonda Hudson, Compliance +, Inc.
- November 20, 2012 **Required Compliance Series:** Bank Protection Act Robbery Preparedness for All Staff  
Barry Thompson, Thompson Consulting Group, LLC
- December 5, 2012 Escrow Account Compliance  
Ann Brode, Brode Consulting Services, Inc.

## Directors

- January 12, 2012 **Director Series:** Banking Out of Recession  
Lee Wetherington, ProfitStars®
- March 20, 2012 **Director Series:** Managing Liquidity Risk: The Board's Role  
Gary Young, Young & Associates, Inc.
- May 15, 2012 **Director Series:** The Coming Merger & Acquisition Wave for Community Banks  
Jeffery Gerrish, Gerrish, McCreary, Smith, Consultants & Attorneys
- July 17, 2012 **Director Series:** Asset/Liability Management for Directors  
Gary Young, Young & Associates, Inc.
- September 11, 2012 **Director Series:** Not Strategic Planning, Action Planning!  
Jeffery Gerrish, Gerrish, McCreary Smith Consultants & Attorneys
- November 8, 2012 **Director Series:** The Board's Role with the Loan Committee  
Ann Brode, Brode Consulting Services, Inc.

## Frontline & New Accounts

- February 14, 2012 Accepting Powers-of-Attorney: 10 Deposit Account Hotspots  
Deborah Crawford gettechnical inc
- May 3, 2012 Minor Accounts: Legal Ownership, Debit Cards & Access  
Deborah Crawford, gettechnical inc.
- June 5, 2012 Frontline Professionalism: Understanding Endorsements  
Deborah Crawford, gettechnical inc
- August 14, 2012 Beware! Signature Card Danger Zones: Account Titling, Ownership & Access  
Deborah Crawford, gettechnical inc

- August 21, 2012      Head Teller Development: Improving Teller Performance  
Ann Brode, Brode Consulting Services, Inc.
- September 6, 2012      The Legal Side of Dealing with Powers-of-Attorney & Living Trust Documents  
Elizabeth Fast, Bankers Choice
- September 18, 2012      Opening Donation, Memorial & Other Accounts for Non-Profit Organizations  
Deborah Crawford, gettechnical inc
- October 16, 2012      Frontline Professionalism: Compliance at Account Opening  
Ann Brode, Brode Consulting Services, Inc.
- October 23, 2012      Business Accounts: Who is Authorized to Open, Close, Transact?  
Deborah Crawford, gettechnical inc
- December 4, 2012      Opening Trust Accounts: Documenting Authority & Liability  
Deborah Crawford, gettechnical inc

## **Senior Management**

- January 18, 2012      Roadmap for Reporting to the Board  
Barry Thompson, Thompson Consulting Group, LLC
- January 19, 2012      Capital Stress & Capital Contingency: Their Role in Capital Planning  
Gary Young, Young & Associates, Inc.
- June 28, 2012      Branch Performance Indexing: Are Your Branches Achieving Their Full Potential?  
John Matheny, Abound Resources
- July 10, 2012      Capital is Available: How Do You Find It?  
Jeffery Gerrish, Gerrish, McCreary, Smith, Consultants & Attorneys
- July 12, 2012      Facebook & Community Banking: What Should Your Strategy Be?  
Eric Cook, WSI Internet Consulting
- October 10, 2012      Fee Income Challenges: Best New Revenue & Cost Cutting Opportunities  
Lee Wetherington, ProfitStars®
- October 18, 2012      UBPR Peer Group Comparison: Getting It Right!  
Gary Young, Young & Associates, Inc.
- November 7, 2012      Being Prepared for Regulatory Exams  
Ken Proctor, Abound Resources
- December 13, 2012      The Four Components of a Social Technology Strategy: Making Them Work at Your Bank  
Eric Cook, WSI Internet Consulting

## **Operations**

- January 5, 2012      Regulation E Legal Update: How to Properly Handle ATM & Debit Card Claims  
Elizabeth Fast, Bankers Choice
- April 12, 2012      Handling the Bank's Right of Set Off  
Elizabeth Fast, Bankers Choice

May 8, 2012	FDIC Records & Email Retention Rules Nancy Flynn, The ePolicy Institute™
May 17, 2012	Handling Check Exceptions, Returns & Adjustments Ellen Heffner, ECCHO
June 26, 2012	Understanding & Navigating ACH Rules for ODFIs Shelly Simpson, EPCOR
July 31, 2012	Dealing with Record/Document Retention & Destruction Elizabeth Fast, Bankers Choice
August 2, 2012	All Things Mobile: Banking, Payments, Security & More Lee Wetherington, ProfitStars®
August 16, 2012	Understanding & Navigating ACH Rules for RDFIs Shelly Simpson, EPCOR
August 23, 2012	Garnishments, Subpoenas, Summonses, Levies: Getting It Right! Elizabeth Fast, Bankers Choice
September 12, 2012	ACH Exceptions & Returns: Unauthorized, Revoked, Stop Payment: Which Is It? Luann Kohlmann, WACHA
October 2, 2012	Debit Card Error Resolution & Regulation E Investigations Heather Briganti, Mid-Atlantic Payments Association
October 11, 2012	Safe Deposit Boxes: Drilling, Death & Unclaimed Property Elizabeth Fast, JD & CPA, Bankers Choice
October 30, 2012	Managing E-Sign, E-Statements & E-Disclosures Nancy Flynn, The ePolicy Institute™
December 11, 2012	Legal Update – Deposit Operations: 2012 in Review Elizabeth Fast, Bankers Choice
December 18, 2012	Really Understanding the “Midnight Deadline” for Processing Returns Ellen Heffner, ECCHO

**Director’s Series broadcasts are scheduled from 10:00-11:30 AM Central Time**

Most webinars are scheduled from 2:00-3:30 PM Central Time unless otherwise indicated. Please check the brochure copy to confirm the time.